

## Core Research via Mobile | Key Facts & Figures

- Q1 2017 was the first wave of GWI research where some respondents completed a shorter version of the Core survey via mobile.
- Respondents for the shorter version answer around 58 questions from the full Core survey, all of them carefully adapted to be compatible with mobile screens.
- Globally, over 55,000 respondents are now taking the shorter mobile version of Core each quarter, with the other 121,000 answering the full version of the survey (mainly via PCs, laptops or tablets). That means almost 45% of respondents complete the shorter mobile version.
- Sample sizes for the shorter mobile version increased over the year 2020 ranging from 250 to 1,500 in most markets. To determine these sample sizes, we ran pilot research in 2016 among 80,000 internet users - allowing us to quantify mobile behaviors in each country. Based on these results, we have collected the largest mobile samples in emerging/fast-growth markets across Asia, LatAm and MEA.

MARKET	CORE	MOBILE	TOTAL
Argentina	1,000	500	1,500
Australia	2,750	1,250	4,000
Austria	1,000	250	1,250
Belgium	1,000	250	1,250
Brazil	4,000	1,500	5,500
Canada	3,375	1,375	4,750
China	16,500	7,500	24,000
Colombia	1,750	750	2,500
Denmark	1,250	250	1,500
Egypt	1,250	500	1,750
France	3,500	1,500	5,000
Germany	3,500	1,500	5,000
Ghana	-	1,000	1,000
Hong Kong	1,250	250	1,500
India	9,500	4,000	13,500
Indonesia	3,500	1,500	5,000
Ireland	1,000	250	1,250
Israel	1,000	500	1,500
Italy	3,500	1,500	5,000
Japan	2,250	1,000	3,250
Kenya	-	1,000	1,000
Malaysia	1,875	875	2,750
Mexico	3,000	1,250	4,250
Morocco	-	1,000	1,000
Netherlands	1,000	250	1,250
New Zealand	1,000	250	1,250
Nigeria	-	1,000	1,000
Philippines	2,000	1000	3,000
Poland	1,500	500	2,000
Portugal	1,000	250	1,250
Romania	1,000	250	1,250
Russia	2,500	1,000	3,500
Saudi Arabia	750	750	1,500
Singapore	1,875	875	2,750
South Africa	1,000	500	1,500
South Korea	1,000	250	1,250
Spain	3,500	1,500	5,000
Sweden	1,875	625	2,500
Switzerland	1,250	250	1,500
Taiwan	1,375	875	2,250
Thailand	2,250	1,500	3,750
Turkey	1,500	500	2,000
United Arab Emirates	1,250	500	1,750
United Kingdom	7,000	3,000	10,000
USA	17,500	7,500	25,000
Vietnam	1,750	750	2,500
<b>TOTAL</b>	<b>121,625</b>	<b>55,125</b>	<b>176,750</b>

Launching a version of the Core survey on mobile has allowed us to extend our research into **Ghana, Kenya, Morocco and Nigeria**. In these markets, conducting the full Core survey (answered mainly via PCs, laptops and tablets) is not feasible because mobile phones are so integral to internet behaviors. The samples available via PCs, laptops and tablets are not big or accessible enough to be robust and representative, and hence in these four markets we have run the shorter mobile version of the survey only.

The mobile version of the survey focuses on key questions about **demographics, lifestyle, attitudes, device usage, social media, apps and purchase journey**. The questions in the platform where mobile data is available are as follows:

## DEMOGRAPHICS

- Audience Size
- Gender
- Age (*Groups*)
- Age (*Individual*)
- Income (*By Segment*)
- Income (*By Household*)
- Education
- Type of Student Course
- Country
- Country Local Regions
- Survey Language
- Regions (*World*)
- Regions (*Economic*)
- Urban Context
- Household Living Arrangement
- Relationship Status
- Pregnancy
- Number of Children
- Age of Children
- Grandchildren
- Pets in Household
- Sexual Orientation
- Ethnicity (*Australia, Canada, Israel, Malaysia, New Zealand, Singapore, South Africa, UK Only*)
- Nationality (*KSA / UAE Only*)
- Racial Identity (*USA Only*)
- Hispanic / Latino Identity (*USA Only*)

## ATTITUDES & LIFESTYLE

- Vehicle Ownership
- Vehicle Fuel Type

- Number of Properties Owned
- Property by Type of Ownership
- Property Rental
- Type of Savings / Investments
- Value of Savings / Investments
- Employment Status
- Company size
- Responsibility for Food Shopping
- Attitudes: Brand Relationships
- Attitudes: Character
- Attitudes: Future Outlook
- Attitudes: Self Perceptions
- Attitudes: Tech & Trends
- Attitudes: Values
- Attitudes: Brand & Product Preferences
- Personal Interests
- Interests Segmentation
- Voting Intention (*Australia, UK, USA, Northern Ireland (UK) Only*)

## DEVICE OWNERSHIP & ACCESS

- Device Ownership
- Number of Devices Owned
- Devices Used to Access Web
- Number of Devices Used to Get Online
- Device Importance
- Smart Home Products
- Mobile Operating Systems
- Mobile Brands: Current Ownership
- Number of Mobile Brands Owned
- Mobile Handset Models: iPhone Models
- Mobile Purchase Timeframe

- Mobile Phone Features
- Length of Mobile Ownership
- Mobile Actions in Last Month
- Smartwatch Brands (UK and USA Only)
- Online Privacy & Browsing Behaviors

## MEDIA CONSUMPTION

- Pay TV Subscriptions
- Time Online via Mobile
- Time Spent on Social Media
- Second-Screen Devices
- Second-Screen Activities

## SOCIAL MEDIA

- Reach: Members
- Reach: Visitors / Users
- Reach: Engagers / Contributors
- Number of Social Media Services Visited / Used
- Time Spent on Social Media

## APPS

- App Types Used
- Named Apps Used

## COMMERCE

- Digital Content Purchased
- Mobile Payment Services Used

## MARKETING TOUCHPOINTS

- Brand Discovery
- Online Product Research

The introduction of Core surveys via Mobile has allowed us to profile **mobile-only internet users** for the first time. We have employed a very strict definition for this, with respondents needing to meet both of these conditions:

- Have accessed the internet in the last month via a Smartphone or Feature Phone, and not via any of the other devices tracked by GWI (Personal PC / laptop, Work PC / laptop, Tablet, Smart TV, Games console)
- Do not own any of the following: e-Reader, Games console, PC / laptop, Smart TV, Smart wristband, Smartwatch, Tablet, TV streaming stick / device, VR headset / device.

In some definitions of mobile-only internet users, people are allowed to own other devices as long as they say they have not used them to access the internet. In our definition, however, respondents cannot access or own any other device.

Note that a mobile-only respondent does not have to personally own a phone. Respondents in this group can pick "Smartphone", "Feature Phone" or "None of the above" in the Device Ownership question. This ensures that we capture people who are accessing the internet via someone else's handset.

Also vital to note is that **not all mobile respondents are mobile-only internet users**. As with most respondents who complete the full version of the Core survey via a PC, laptop or tablet, the majority of respondents who complete the mobile version of the Core survey are multi-device internet users. That is, most people who take our mobile survey also have access to other internet devices (PCs, laptops, tablets, Smart TVs, smart wearable devices, connected games consoles etc).

On the GWI Platform, you can now segment respondents into three groups based on their usage of mobiles:

- **Mobile-Only Users:**  
Access the internet via a Mobile (smartphone or feature phone), and do not own/use any other devices
- **Multi-Device Users:**  
Own/Access the internet via a Mobile, as well at least one other device (PC, laptop, tablet, e-reader, smartwatch, smart wristband, smart TV, games console, VR device)
- **Non-Mobile Users:**  
Do not own or access the internet via a Mobile.

At a generalized level, mobile-only respondents are more likely than average to be:

- Male
- 16-34
- In emerging markets
- In the lower income quartile
- In the very lowest household income bracket
- Secondary educated
- Living alone or with their parents
- Single
- Non-parents (but among those who do have children, to just have younger ones)

To reflect the fact that we are now able to track and represent mobile-only internet users at scale, we updated our **quotas and universe projections in Q1 2017**. Typically, this led to an increase in our millions figures in emerging/fast-growth markets, where mobile-only internet users are most likely to be found. It also meant that our samples in some fast-growth markets became younger and more likely to have secondary rather than tertiary education.

Regardless of which version of the Core survey a question appears in, and how many people answer it, responses are weighted to **consistent Age, Gender and Education quotas** in each market.

Globally, that means we are weighting questions on the following sample sizes:

- Core questions which feature in the full *and* shorter versions of the survey – c. 145,000 respondents per quarter
- Core questions which feature in the full version (answered mainly via PCs, laptops and tablets) but *not* in the shorter mobile version – c. 120,000 respondents per quarter
- Core questions which feature in the shorter version of the survey but *not* the full version – c. 25,000 respondents per quarter
- Core questions about Media and Brands – c. 70,000 respondents per quarter. These questions are answered by a representative sub-set of the respondents who complete the full version of the survey.