# Social Media Segmentation



This segmentation is auto-generated from the "Reasons for Using Social Media", "Types of People Followed on Social Media", "Online Product Research", "Brand Discovery", "Online Brand Interactions" and "Online Purchase Drivers" questions.

# Brand Followers

#### People who say any of the following:

- They follow brands they like on social media
- They follow brands they are thinking of buying something from on social media
- They discover products through updates on a brand's social network page
- They have visited a brand's social network page in the last month

# Brand Interactors

# People who say they have done any of the following within the last month:

- They have asked a question to a brand on a social network
- They have clicked on a promoted / sponsored post on a social network
- They have interacted with a brand on a messaging app
- They have liked / followed a brand on a social network
- They have shared a brand's post on a social network
- They have uploaded a photo / video on a brand's social network page

### Celebrity Networkers

#### People who say any of the following:

- They use social media to keep up with celebrities / celeb news
- They follow actors, comedians, singers or TV presenters on social media

# **Charity Networkers**

#### People who say either of the following:

- They use social media to support charitable causes
- They follow charities / good causes on social media

### Content Networkers

### People who say any of the following:

- They use social media to find funny / entertaining content
- They use social media to watch / follow sports events
- They follow vloggers on social media

### FOMO Networkers

# People who use social media for any of the following reasons:

- Because their friends are on them
- To stay in touch with what their friends are doing
- To make sure they don't miss out on anything

#### News Networkers

#### People who say any of the following:

- They use social media to stay up-to-date with current events
- They follow journalists on social media
- They follow news / media organizations on social media

### Personal Networkers

#### People who say any of the following:

- They use social media for general networking with other people
- They use social media to meet new people
- They follow people they know on social media

### Professional Networkers

#### People who say any of the following:

- They use social media to network for work
- They follow work contacts on social media
- They follow entrepreneurs / business people on social media

#### **Sharers**

# People who use social media for any of the following reasons:

- To share details of what they are doing in their daily life
- To share their opinion
- To share photos/videos with others

#### **Shoppers**

#### People who say any of the following:

- They use social media to research / find products to buy
- Social media is one of the main sources they use when looking for more information about a product, brand or service
- The option to use a "buy" button on social media would make them more likely to buy something online

## Non-Networkers

People who do not have a social media account and have not visited / used a social network in the last month.